

"NWMEF has created numerous job opportunities for people in rural communities across Northwest Missouri. Additionally, they have helped preserve currently existing jobs, helping to stabilize fragile rural communities. Their work is so successful that it is being brought to other rural areas of Missouri. We are truly blessed to have NWMEF in our area.

Jude A. Huntz, Chancellor

Diocese of Kansas City-St. Joseph

"I have tremendous appreciation for NWMEF. The organization is truly an asset to entrepreneurs, which are the foundation of our rural region. Small businesses make our communities thrive."

Dan Hegeman,

KCP&L

NWMEF is an economic development project trained by the Sirolli Institute and serves six counties including Andrew, Atchison, Gentry, Holt, Nodaway and Worth. Services are offered completely free and are strictly confidential. There are more than 60 citizens from the six counties, along with regional representation, on the resource board that comprises NWMEF.

For more information about NWMEF, contact Annette Weeks, facilitator, at (816) 262-5158 or facilitator@nwmeff.com.

NWMEF is a not-for-profit organization.

www.nwmeff.com

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<http://www.facebook.com/#!/NWMEF>



The Good News

Northwest Missouri Enterprise Facilitation "Helping to grow our communities, one entrepreneur at a time"

SR Storm Shelter Sales & Installations.

SR Storm Shelter Sales & Installations, LLC is a new business started by Steve Reed, servicing Northwest Missouri, Southwest Iowa, Northeast Kansas, and Southeast Nebraska. SR Storm Shelter sells and installs in ground storm shelters, safe rooms for garages, new construction basements and above ground commercial storm shelters all manufactured by Lifesaver Storm Shelters.



Steve Reed of SR Storm Shelter, Maryville, MO.

The idea for the business came to Reed when he started looking into storm shelters for his own family's needs.

"I had seen a viable need for our area and decided this would be the type of service I would like to provide," Reed said.

After doing extensive research to find a company that had the products and reputation he felt confident in utilizing, Mr. Reed got his business underway. He takes

great comfort in knowing that if severe weather happens, the shelters will provide safe places to go. He advises his Northwest Missouri neighbors to be ready for any situation by preparing and planning.

In addition to storm preparedness he offers further advice for building a business. "Plan ahead with investment money and find a reputable service or product you believe in and make sure there is a need for your product or service," Reed

advises, "Research all aspects of your service or business and figure in 10-15% above the cost you expect for your start up. Give yourself plenty of time to make sure everything is the way you want it before you open or start your business."

Reed is grateful that he was pointed in the direction of Northwest Missouri Enterprise Facilitation (NWMEF) and has utilized the free services to help get the word out about his new business.

Points of Interest: (Since November 2006)

Total Clients Assisted: 648
Businesses Started: 66
Businesses Expanded: 7
Business Acquisitions: 10
Jobs Created: 250
Businesses Retained: 10
Jobs Retained: 61

Estimated New Sales:
\$17,847,960.00

Spring/Summer 2014

Twice is Nice 2
The Spec Shoppe 2
Facilitator Focus 3
Mound City Chiropractic 3
Contact Information 4
In Appreciation 4
Winefest 2014! 4

In Appreciation for your Dedication and Support

AmeriKAAN Radio	City of Grant City	Gentry County Government	KMA Radio
Andrew County Government	City of King City	Heartland Foundation	KNIM Radio
Atchison County Development Corporation	City of Maryville	Holt County Government	KQ2 TV
Atchison County Mail	City of Mound City	HyVee	Laukemper Motors
Bank Midwest	City of Savannah	Jim Lower Marketing Inc.	Maryville Daily Forum
Bob Bush and Associates	Fairfax Agency, Inc.	KCP&L	McIntire Building Center
Catholic Charities	Farmers State Bank	KFEQ Radio	MFA Oil
Citizens Bank & Trust	Food Country, Rock Port	Kincaid Gardens	Messick Trust
	Fred Mares		Midwest Data/Rock Port Telephone
			Mound City Development Corporation
			Mound City News
			News Press Fox 26 TV
			Ken Newton— St. Joseph News Press
			Nodaway News Leader
			Nodaway Valley Bank
			Northwest Missouri Cellular
			Oswald Brothers
			Robert Pritchett PC
			Roger's Pharmacy
			Sherris Pharmacy
			Tarkio Avalanche
			USDA
			Rep. Mike & Nancy Thomson
			Tomboy Tools
			Worth County
			NWMEF Board Members
			Private Citizens



SAVE THE DATE & PLAN TO ATTEND!
Saturday – September 27, 2014

5th Annual
"Missouri's Great Northwest Wine Fest"
Fundraiser
12:00 Noon – 8:00 p.m.
Mound City, MO

\$20.00 person (includes wine glass) \$10.00 Non-consumer

North Griffith Park (right off I-29, a few blocks North & east)
A beautiful setting adjacent to Mound City Development Corporation's Vineyards.

Wineries, Distributors & Artisans Booths
A Bar, Great Food & Free Entertainment Offered

Sponsored By
Northwest Missouri Enterprise Facilitation
Marilyn Aldredge, Fundraising Coordinator – 660-744-3146
Email: msrva@embarqmail.com or Visit: www.nwmeff.com

NWMEF Board members



NWMEF Board, Annual Meeting, Savannah, Missouri

Twice is Nice

Keith and Freija Gross have a dream to provide a location for people to buy quality, name brand clothing at affordable prices. The couple bought Warehouse Exchange in Maryville. They have been working to remodel and improve the business. In February they are celebrating the reveal of the new name.... Twice Is Nice.

Twice Is Nice is a consignment store that accepts name brand clothing and accessories for women, men, juniors and children, with locations in Maryville and Albany, Missouri. In addition to bricks and mortar stores there is also an online store at www.twiceisnicellc.com.

Owning their own business has become a family affair. The couple's four children are also part of the business dream and very involved with the building of the business as well as day to day



Twice is Nice, Maryville, Missouri

operations.

"I would have to say my greatest joy would be watching my whole family participate and help build a family business," Freija says of the venture.

"Northwest Missouri Enterprise Facilitation has also been instrumental in helping all along the way. Get on board

with Annette Weeks as soon as you start the brainstorming process," said Ms. Gross, "she will make every issue you encounter much smoother."

Twice Is Nice's Maryville store location is at 1408 S. Main Street. They can also be reached at 660-562-2286 or www.twiceisnicellc.com.

Optical Clinic filing need in Northwest Missouri

Seeing a need in their local community for quality eye care, Jeff Farnan and Karri Schieber recently opened The Spec Shoppe, a family optical in Stanberry, Missouri.

The Spec Shoppe, is a full service optical store, offering eye exams, glasses and contacts for all ages.

"There was a need for optical service in Stanberry. People had to drive 30 miles to get eye care, glasses, contacts, or just an adjustment," Ms. Schieber states, "My greatest joy is helping young

children with their first pair of glasses. They are usually amazed at what they can see."

Farnan and Schieber worked with Northwest Missouri Enterprise Facilitation to spread the word about the services that are now offered in Stanberry and encourages anyone thinking about starting a business to reach out and get to know their local communities.

"Get involved in the community, be it by service organizations or just coffee at the local gathering spot," Ms.

Schieber says of running a business in a small community.

The Spec Shoppe is located at 301 N. Park in Stanberry, MO, (660) 783-2870



The Spec Shoppe, Stanberry, Missouri

Facilitator Focus

Northwest Missouri Enterprise Facilitation is excited to introduce our new facilitator, Keli Morris. Keli has a background in banking. Her last position was with Bank Midwest, a responsibility she carried out most recently in Savannah, Missouri, assisting business clients with their banking needs.

She also served as president of the Savannah Missouri Chamber of Commerce because she is passionate about helping local businesses.

Keli is currently traveling throughout our communities meeting clients and local officials. In the near future NWMEF Board members will be making introductions of Keli. Be sure and let them or Keli know if there is an entrepreneur in your area she should meet.

And please join us all in making her welcome!



NWMEF is happy to welcome our new facilitator, Keli Morris.

A Unique Health Care Opportunity

Mound City Chiropractic LLC aims to provide a unique and restorative chiropractic healthcare experience for Mound City, Missouri and the surrounding areas. Owner, Rachel Sharp D.C. takes a natural whole body approach to help people improve their health and overall well-being.

"I focus on education and personal empowerment to nurture every individual on their path to optimal wellness. I offer people of all ages the ability to enhance their health naturally, and to ensure the highest quality of holistic health care," Dr. Sharp says of her approach to treating patients.

Northwest Missouri Enterprise Facilitation (NWMEF) recently hosted a grand opening to welcome Dr. Sharp and Mound City



Mound City Chiropractic, Mound City, Missouri

Chiropractic to the community. Dr. Sharp learned of free services NWMEF provides from other business leaders in the community and appreciates the support she had received from both NWMEF and the local community.

"They have allowed me to see both my business strengths and weaknesses and what I

need to focus on in regards to business," Dr. Sharp says of the services she has received from NWMEF.

Mound City Chiropractic LLC is located at 105 West Sixth Street in Mound City, Missouri, 660-442-3105 or for more information go to www.moundcitychiropractic.com.

"Communities can't live in isolation. People have to think and act regionally."

-Dr. Bob Bush, NWMEF Board Member and Owner, Bush & Associates

Watch free talks from Dr. Ernesto Sirolli on sustainable economic development at www.ted.com